

2019/2020 ANALYTICS SERVICES RATES

GENERAL TERMS

Thank you for considering us as your analytics partner, we very much look forward to getting to know your needs and objectives better. Enclosed is a description of our standard rates and payment options.

Scope of Services

Technology Partnerz will provide training, consulting and support in the development of specialized risk analysis and advanced analytics competencies and deliverables using Monte-Carlo simulation, time series forecasting and optimization. The services will be provided on-demand and work-product will be delivered within a reasonable deadline.

Fees

Fees for services will be in accordance with the attached Rates. Any additional effort will be submitted/approved beforehand by the client and subsequently billed.

For on-going engagements, we will also send you a note with an invoice, at least every month, which will detail the actual time spent providing services to you and your organization. Retainers and prepaid remote consulting arrangements are available upon request.

Payment Schedule

Fees and expenses are invoiced as incurred. Expenses, including travel and living are invoiced at cost. All fees charges in US Dollars. Standard payment terms are 30 days.

For all flights over 2hrs Economy Plus (or equivalent seats) will be charged. For all flights over 5hrs, Business Class seats will be charged.

Warranties

During the course of the engagement, the purchase and installation of computer or technological hardware, software, communication devices and/or services by your company may be recommended. Warranties, to the extent they exist, are provided solely by the manufacturer/vendor of those products, and Technology Partnerz Ltd. specifically disclaims all warranties, expressed or implied, including the implied warranty of merchantability and fitness for a particular purpose associated with these products or services.

Liability and Ownership of Results

Even though Technology Partnerz Ltd. can be asked to provide analytical expertise and support, it will not bond on the final deliverable with a signature nor be held liable for the final results.

When the client accepts the report's final results, it takes full ownership of the report's/deliverables contents and releases Technology Partnerz Ltd. from any future obligation or liability.

Termination

You may terminate the services provided under this agreement at any time. Technology Partnerz retains the same right, subject to a professional and ethical obligation to give you reasonable notice to arrange for alternative support.

Confidentiality

All aspects of our client relationship are deemed confidential, and we will gladly provide or sign appropriate non-disclosure agreements (if desired).

Other Matters

Unless we otherwise agree, the terms and conditions of this letter will apply to all matters for which you engage our firm. If you have any questions or concerns about the terms of this engagement letter, please contact us immediately.

Agreement

If you agree that the foregoing fairly sets out your understanding of our mutual responsibilities, please sign a copy of this letter in the space indicated below, and return it to me via email or fax. The proposal is valid for 30 days.

If you agree, please sign and return by email to Admin-Support@technologypartnerz.com

Name / Title

Signature
Date



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SERVICES RATES

Standard Rate

Our standard time and material rate is 225\$/hr USD. All onsite work is billed at the standard rate of 225\$/hr. The only exception is that if the project requires a specialty resource whose rate differs from our standard rate, you will be advised beforehand.

Retainer Rate

In the spirit of building a long-term relationship, we will provide a time and material rate for remote work at 150\$/hr, which is billed on a monthly or bi-weekly basis. A minimum of 8hrs per month must be billed to honor this rate. Additional hours are also billed at 150\$/hr. Unused hours are carried over.

On-Site Training Services

Onsite training is delivered at a rate of 2,250\$ / Day. Prep days for customization are also billed at 2,250\$/day – typically all workshop have a minimum of 1 prep day therefore total cost starts at 6,750\$ USD

Additional prep days may be necessary and are only added upon prior discussion with the client.

Pre-Paid Remote Training

Our workshops last 16hrs / 24hrs and are delivered, one-on-one, in 2 hour sessions at your convenience. Just call to book the times that work best in your schedule. Each 16 hour remote training program is billed at 1,899.00\$ and 24hrs at 2,749.00\$ USD

Our remote and on-site training topics for Crystal Ball, Primavera Risk Analysis, RiskSolver, Julia, @RISK and ModelRisk include:

- Business and Financial Modeling
- Process Modeling
- Project Planning & Estimating Skills
- Forecasting
- Business Statistics

Visit https://store.technologypartnerz.com/risk-and-business-analysis-training for a complete list

Pre-paid Remote Support Packages

If you decide to pre-purchase hours using a major credit card or a cheque, Technology Partnerz will provide the following discounts. *All rates in USD*.

Hrs	Rate	Your Price	MSRP	You Save
1	\$195.00	\$195	\$225	13%
5	\$182.50	\$912.50	\$1,125	19%
10	\$172.50	\$1,725	\$2,250	23%
20	\$160.00	\$3,200	\$4,500	29%
40	\$147.50	\$5,900	\$9,000	34%
80	\$137.50	\$11,000	\$18,000	39%
100	\$125.00	\$12,500	\$22,500	44%

Unused hours are carried over to your next project.

We provide free 20min consultations to let you fully evaluate our services before you make a purchase decision. Please contact one of our representatives to evaluate if our remote services meet your needs before purchasing a block of time.

If you purchase one of our remote consulting packages, you will receive an email to schedule a discussion. Once the work begins, no refunds will be given. All efforts will be made to solve the issue in the time purchased.

Featured Analytics Applications

For a complete list of services please visit www.technologypartnerz.com or consult our brochure. Your hours can be used with, but not limited to, the following packages and services:

APPLICATIONS

- Julia / R / Python
- Oracle Crystal Ball
- Palisade @RISK
- Excel Modeling
- SQL
- PowerBI / Tableau

EXPERTISE

- Risk + Decision Analysis
- CAPEX / GO Decisions
- Cost + Schedule Risk
- Advanced Modeling
- Porting Excel models to production systems

Still have Questions? Call 1-888-879-8440 x8